



**CORIENT ENABLES PROPERTY MANAGEMENT
COMPANY TO INCREASE PROPERTY UNDER
MANAGEMENT BY 62% AND STILL GROWING**





Client is a leading Block Management Company in north of London



It has been struggling to get its own accounts and client accounts maintained on real time basis



Further, the staff was leaving the company



Due to the above, client was not sure if they should grow with current back office challenges

CLIENT BACKGROUND

WHY CLIENT HAS CHOSEN US



EXPERIENCE OF TEAM
WORKING WITH LARGE
PROPERTY MANAGEMENT
COMPANIES



SERVICE LEVEL
AGREEMENTS FOR EACH
PROCESS



PROCESS IMPROVEMENTS
SUGGESTED IN
PROPOSAL ITSELF



BACK UP FOR HOLIDAYS



END TO END
RESPONSIBILITY SO THAT
CLIENT COULD FOCUS ON
DEVELOPING BUSINESS

CORIENT FRAMEWORK



STEPS TAKEN BY CORIENT



01

Cleaning up books
of accounts

02

Developing
Standard Operating
Processes and
Service Level
Agreements

03

Developing Daily/
Weekly and Monthly
Dashboards

04

Monthly
Management
Reporting and
Conference Call

05

Follow up on agreed
action items

RESULTS DELIVERED



Management Accounts on Monthly Basis



Forecasting and Analytics to take sound business decisions



Response time to tenants and landlords within 8 business hours



On time payment to suppliers reducing queries



Accurate bookkeeping helping client to get service charge accounts completed within 60 days



ENABLING BUSINESSES BECOME *NEXGEN* ENTERPRISES

